

RESUME

RATNESH KUMAR SHUKLA

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Career Objective-

To obtain a responsible and challenging career to utilize my knowledge and personal skills to teach at a reputed organization where I can get the opportunities to prove my abilities by accepting challenges, fulfilling the organizational goal and climb the career ladder through continuous learning and commitment.

Academic Qualification:-

NTA NET (Management) May-2019 qualified for Assistant Professor.

MBA from Gurukul Kangri Vishwavidyalaya.

Dual specialized MBA (Finance and Marketing).

Graduation 2017 :- BSC from Awadh university.

Intermediate 2014 CBSE board Jawahar Navodaya Vidyalaya.

High School 2012 CBSE board Jawahar Navodaya Vidyalaya.

INTERNSHIP:-

2 month MBA summer internship at “**Kotak Mahindra Bank**” to understand its business, management strategy & marketing plans. “**Sales and operations**” are the main focus area, which I have observed there.

Experience:-

- 3.5 years of experience with Tata Steel as Sales and Marketing Executive.
- 1.5 years of experience as the Director of a Textile Company.
- Currently working as Assistant Professor at Gurukul Kangri (Deemed to be University)

Roles and Responsibilities in Tata Steel

- *Manage dealers and distributor
- * Negotiating with the influencers
- *Responsible for the overall sales
- *Responsible for B2B sales
- *Manage customers grievance
- *Organize meets & events to boost sales

Subjects in teaching:-

- * Business Law
- * Managerial Economics
- * Principles of Marketing
- * Project Management

Achievements:-

- * Research Paper at National Conference
- * Several times Champ of the month
- * NCC "C" certificate.
- * CCC certificate

Skills:-

- * Hard working
- * Quick Learner
- * Leadership Quality & Team working Skill
- * Positive thinking

Personal Profile-

Father's Name- Mr. Ram Laxman Shukla

Mother's Name- Mrs. Devmati Shukla

Date of Birth- 19 September,1997

Hobbies:-

- * Sports
- * Book reading
- * Interacting with people
- * Event organizing

Marital Status- Unmarried

Declaration- I hereby declare that all information given above is true to the best of my knowledge.

Date:

Place:

Ratnesh Kumar Shukla